

Pfizer – Blog Analysis

European Healthcare & European Pharmaceuticals

“... analysis of Internet news and Blog sites, focussing on identifying key social opinion leaders; i.e. the network of experts and commentators whose published articles and commentary are driving public opinion about the pharmaceutical industry and healthcare in Europe. The output of this research will be a report detailing the team’s findings in terms of:

- the actors in the network
- the relationships between them
- the topics on which they publish
- the impact of their publications

- The team

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- Outputs

- Selection criteria
- DB1 – conceptual
- DB2 – formal
- Methodology for Blog-analysis
- Mapping of the blog-space
- Mapping of key actors
- Mapping of relationships between blogs
- Mapping of the topics on which they publish
- Mapping of the impact of their publications

Selection criteria

health

European healthcare
public health
health care
health service
health care service
health care system
health policy
health technology
assessment
health tourism
medical tourism
medicine
healthcare business
healthcare trust
hospital
private hospital
in-patients
out patients
patients
diagnostic

drug development

drug treatment
drug efficacy
drug pricing
prescription drug
generic drug
over the counter drug
counterfeit drug
biomarker
biologics
drug safety
drug trial
drug testing
clinical trial
adverse effect
side effect
product recall
reimbursement
pharmacy

pharmaceutical industry

pharmaceutical
European pharmaceutical
global pharmaceutical
biotech
drug companies
drug company
Pfizer
Glaxosmithkline
Sanofi Aventis
Novartis
Hoffmann La Roche
Astrazeneca
Johnson & Johnson
Merck & Co
Wyeth
Eli Lilly
Bayer
Lacer
Bristol Myers Squibb
Shire Pharmaceuticals
Chiron Corporation
Chugai
Takeda
Teva Pharmaceutical
Ranbaxy

disease

diabetes
alzheimers
sex health
infectious
viruse
Virology
tropical
Oncology
cancer
blood pressure
lipid
cholesterol
urology
gastro
gastrointestinal
gastric ulcer
intestinal
neuroscience
Central Nervous System
metabolic
metabolism
allergy
respiratory

Selection criteria - 2

regulation

compulsory license

litigation

adverse event

risk

trust

International conference on harmonization

Center for Drug Evaluation and Research

European Medicines Evaluation Agency

Food and Drug Administration

Medicines and Healthcare products Regulatory Agency

National Institute for health and Clinical Excellence

community

communities

charities

charity

Europe

France

Spain

Germany

United Kingdom

England

DB1

- Blog-search engines
 - Technocrati
 - Google blog
- Search string
 - [pharmaceutical / healthcare + Europe /... + key word]
- Provisional types
 - community discussion
 - news discussion
 - private show
 - institutional discussion
- Identifying four blogs from each string and from each type
- A web crawler was used to automatically extract the text from each URL

Structure of DB1

ID	number in database
PageURL	PageURL
Search string	Search criteria for each URL
Blog title	Blog title
Size (KB)	page size in KB = volume of information =? Evidence of impact
Link in Page URL	Number of external links - cross-reference to other blogs and pages
Number of key words in page	Number of key-words from selection criteria present in the blog-page = evidence of relevance
Number of internal links	cross-reference between pages in database

DB2

- Blog-search engines
 - Google blog
- Search string
 - [pharmaceutical / healthcare + Europe /... + key word] – viagra; after January 2006; English language
- Note for total number of results
- Download of all blogs-pages
- Dynamic population
- Internet count of key blog-indicators
 - size of URL in KB
 - Cross-reference between URLs in DB (internal links)
 - Cross-reference to other blogs (external links)
 - Number of occurrences of individual key-words per page (*including double counting for URL presence*)
- Cleaning of DB (cleaning of duplicate pages; 'empty-pages' (=URLs with less than 2BT information; 'shell-pages' (=dictionaries, job-announcements, lists of URLs without text and URL classifications, or adverts)
- Mapping & data analysis

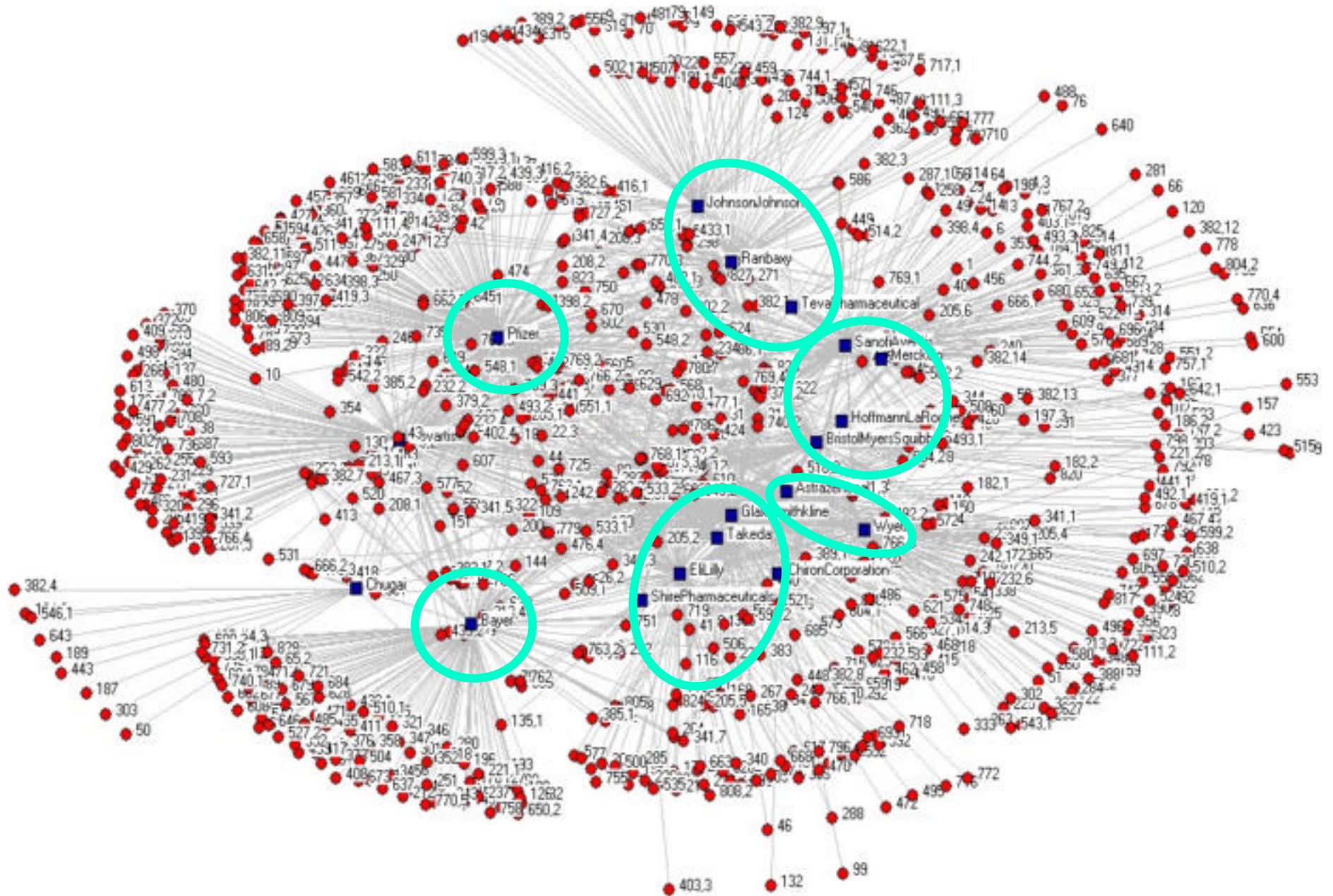
Structure of DB2

ID	number in database
Number	number in maps, where the main number is the bloig ID number, and the second number is the page-number in
PageTitle	PageTitle
PageURL	PageURL
Month	Month of blog publishing
Year	Year of blog publishing
Blog title	Blog title
Blog URL	Blog URL
Size (KB)	page sizre in KB = volume of information =? Evidence of impact
Link in Page URL	Number of external links - cross-reference to other blogs and pages
Number of key words in page	Number of key-words from selection criteria present in the blog-page = evidence of relevance
Number of internal links	cross-reference between pages in database

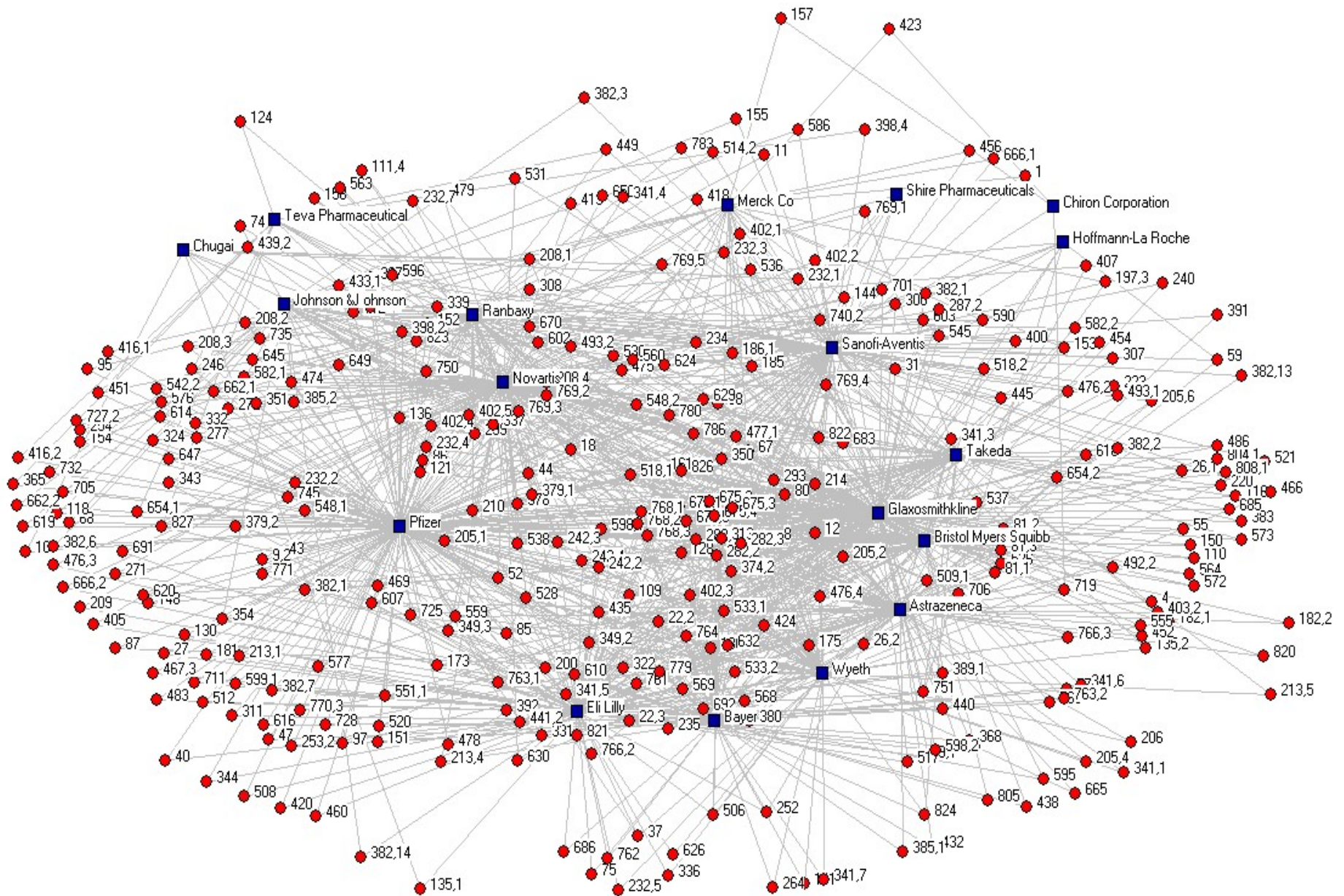
Blog population in DB2

Key word	Total Google-search initial results	The most relevant results	- less duplicates	- less 'shell-pages' = total in final database	- of which unique URL pages that refer only to the company / or key word
Pfizer	2363	350	296	279	86
Glaxosmithkline	2408	151	149	205	50
Sanofi Aventis	324	273	200	156	55
Novartis	614	263	263	194	61
Hoffmann-La Roche	33	16	16	11	3
AstraZneca	285	111	111	100	16
Johnson & Johnson	413	169	169	72	35
Merck & Co	2600 / 142	391	378	39	11
Wyeth	2136	142	142	101	37
Eli Lilly	382	286	213	143	38
Bayer	1259	252	252	159	77
Lacer	6	6	6	0	0
Bristol Myers Squibb	262	120	120	94	16
Shire Pharmaceuticals	10	9	9	7	1
Chiron Corporation	14	13	13	6	2
Chugai	26	23	23	18	9
Takeda	61	57	57	56	6
Teva Pharmaceutical	22	20	20	17	3
Ranbaxy	132	101	101	106	41
European healthcare	87	71	70	45	38
European Pharmaceutical	845	171	170	83	48
Total Page URL		2995	2778	990	

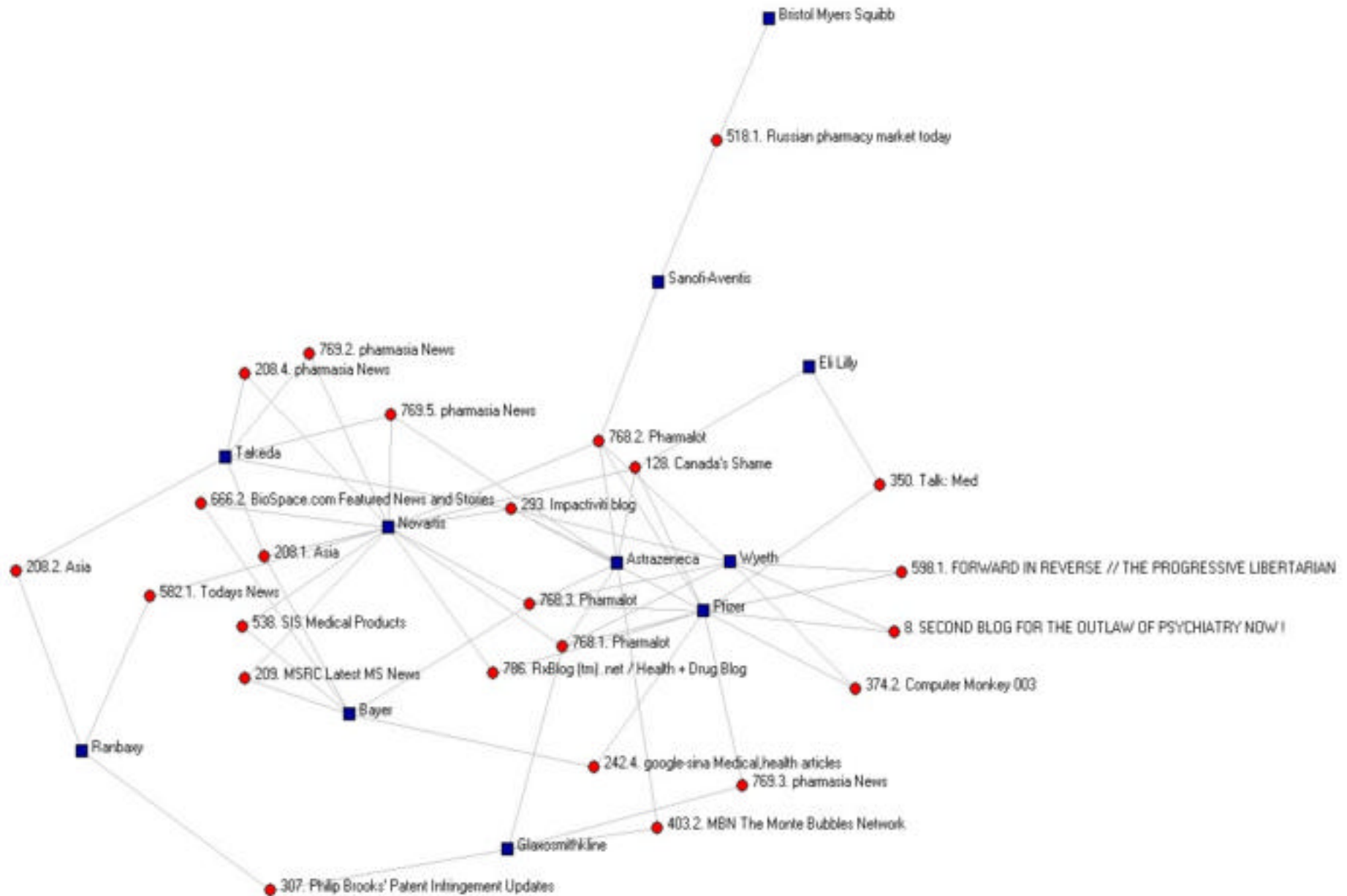
Net1.1 All ties between Companies and PageURL



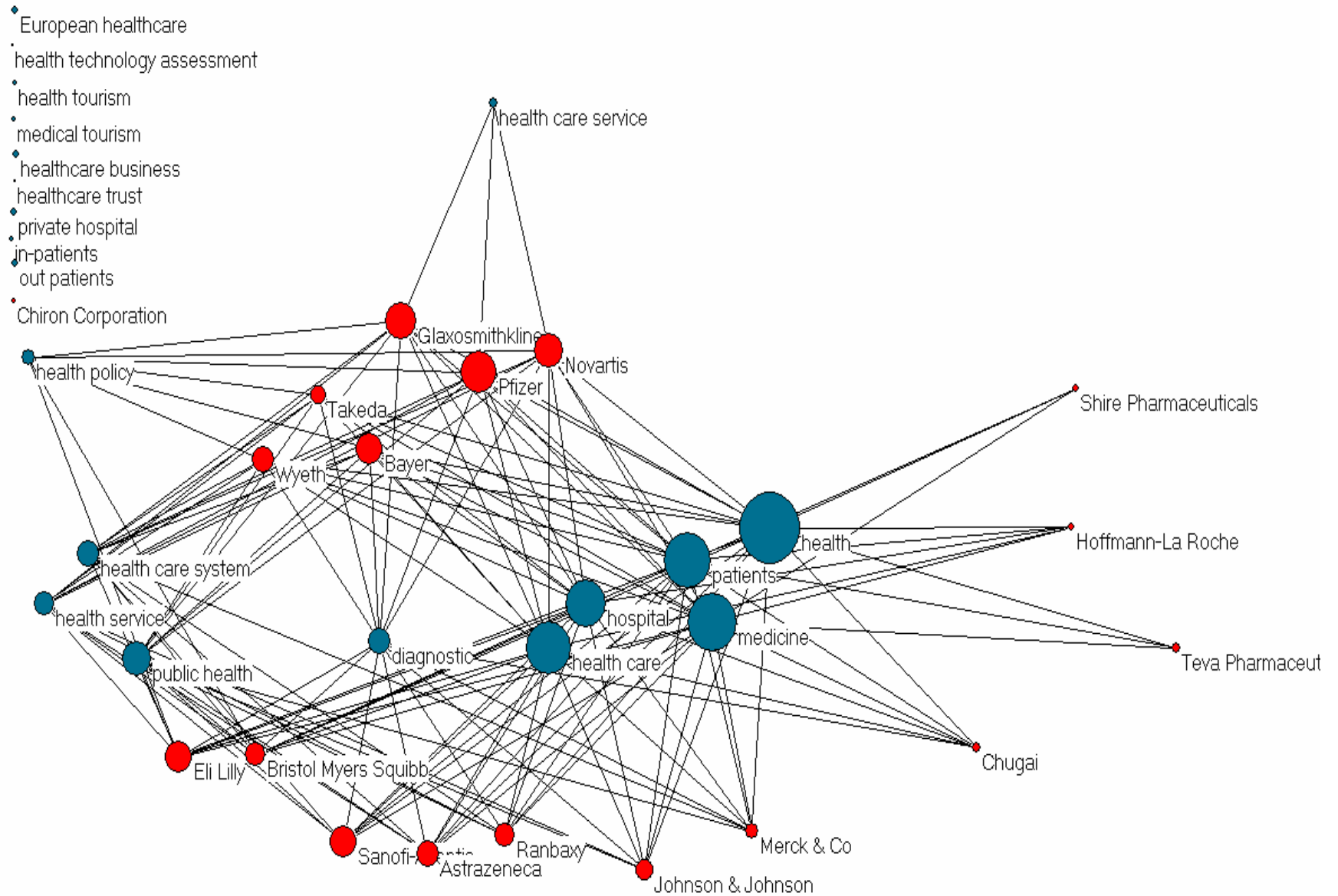
Net1.2 All ties between Companies and PageURL – del pendants



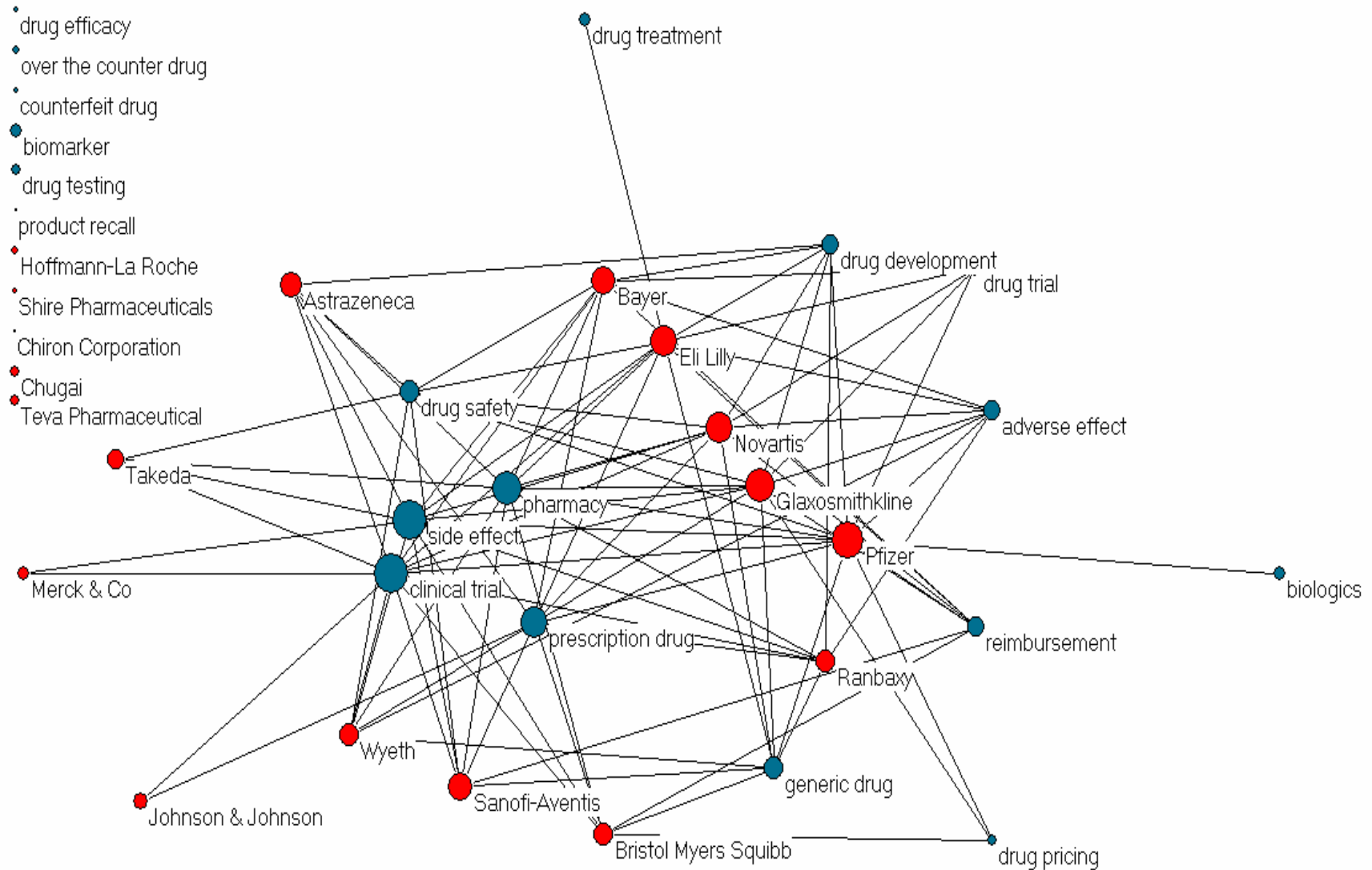
Net1.5 More than 5 ties between Companies and PageURL – del pendants



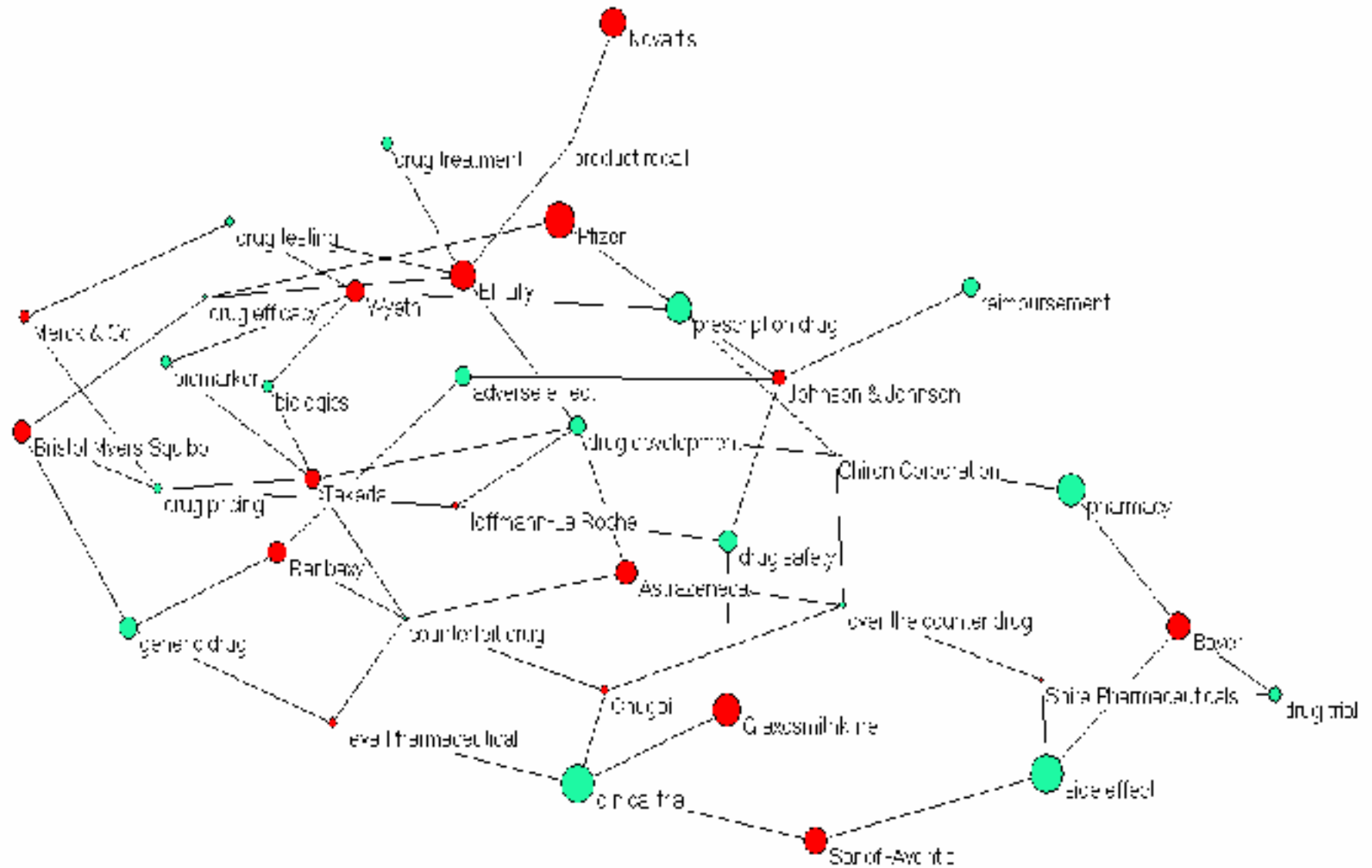
Net2.1a Companies vs. key words in block A. HEALTH (>5 ties, absolute value)



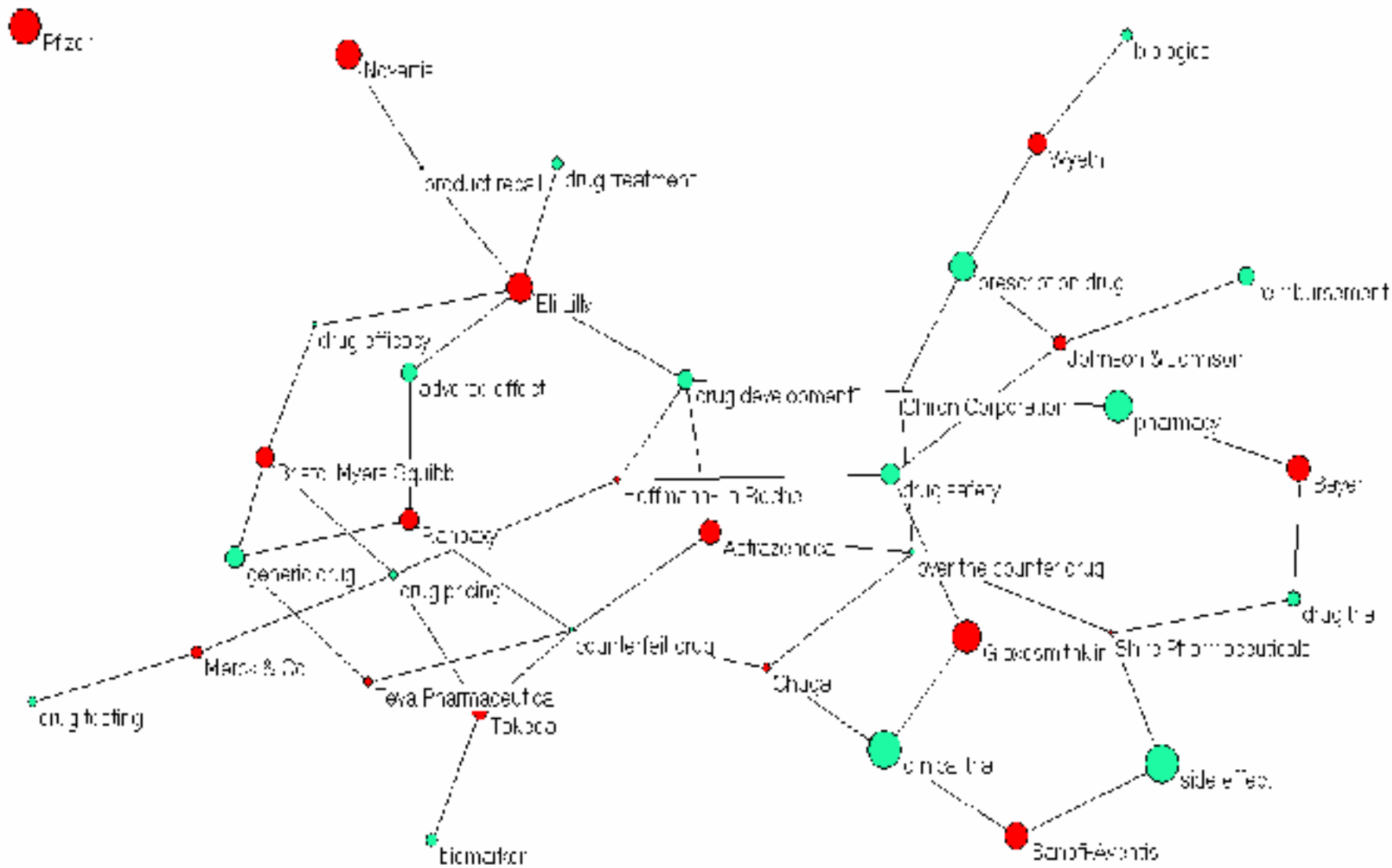
Net2.2a Companies vs. key words in block B. DRUGS (>10 ties, absolute value)



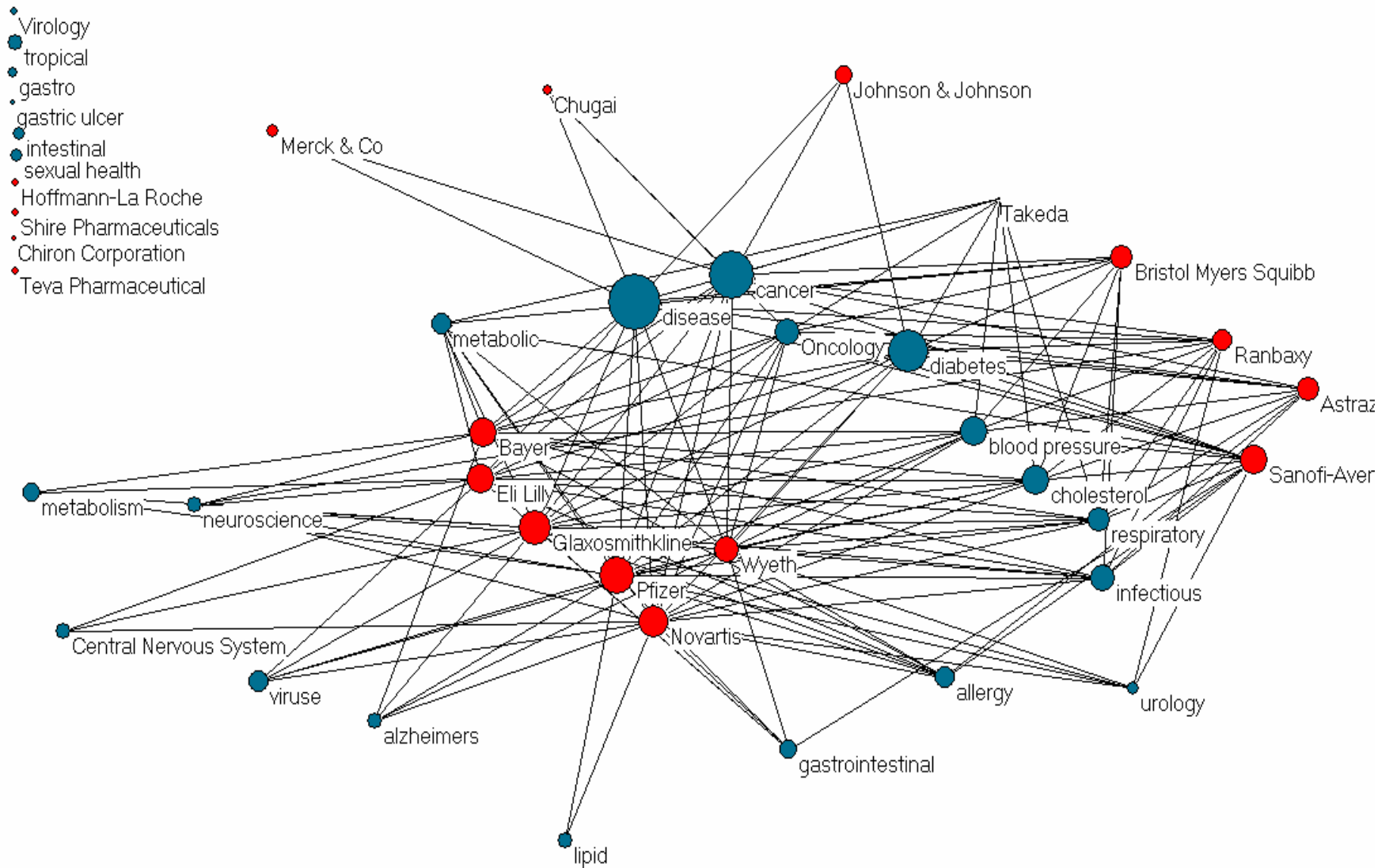
Net2.2b Companies vs. key words in block B. DRUGS (normalised value)



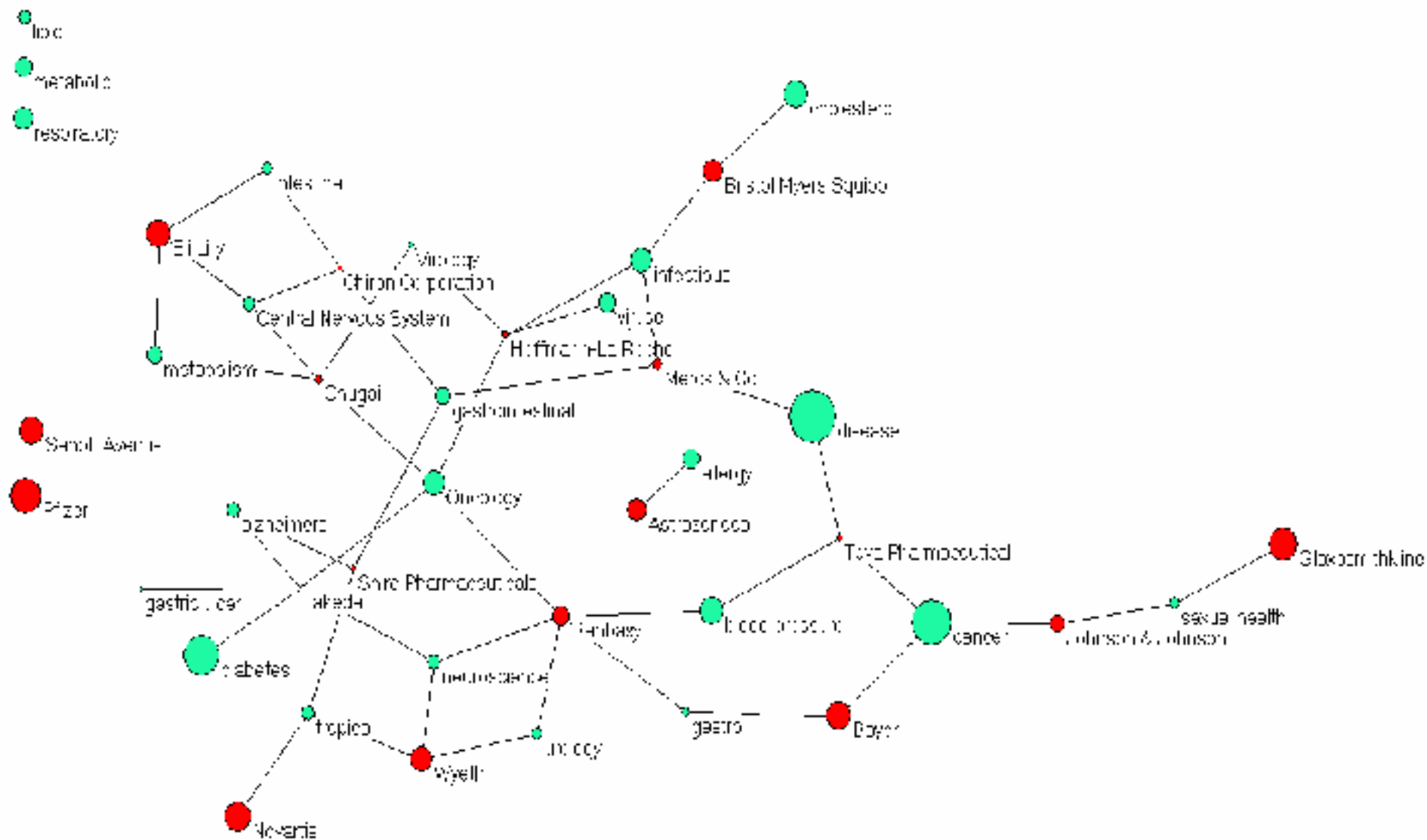
Net2.2c Companies vs. key words in block B. DRUGS (normalised value)



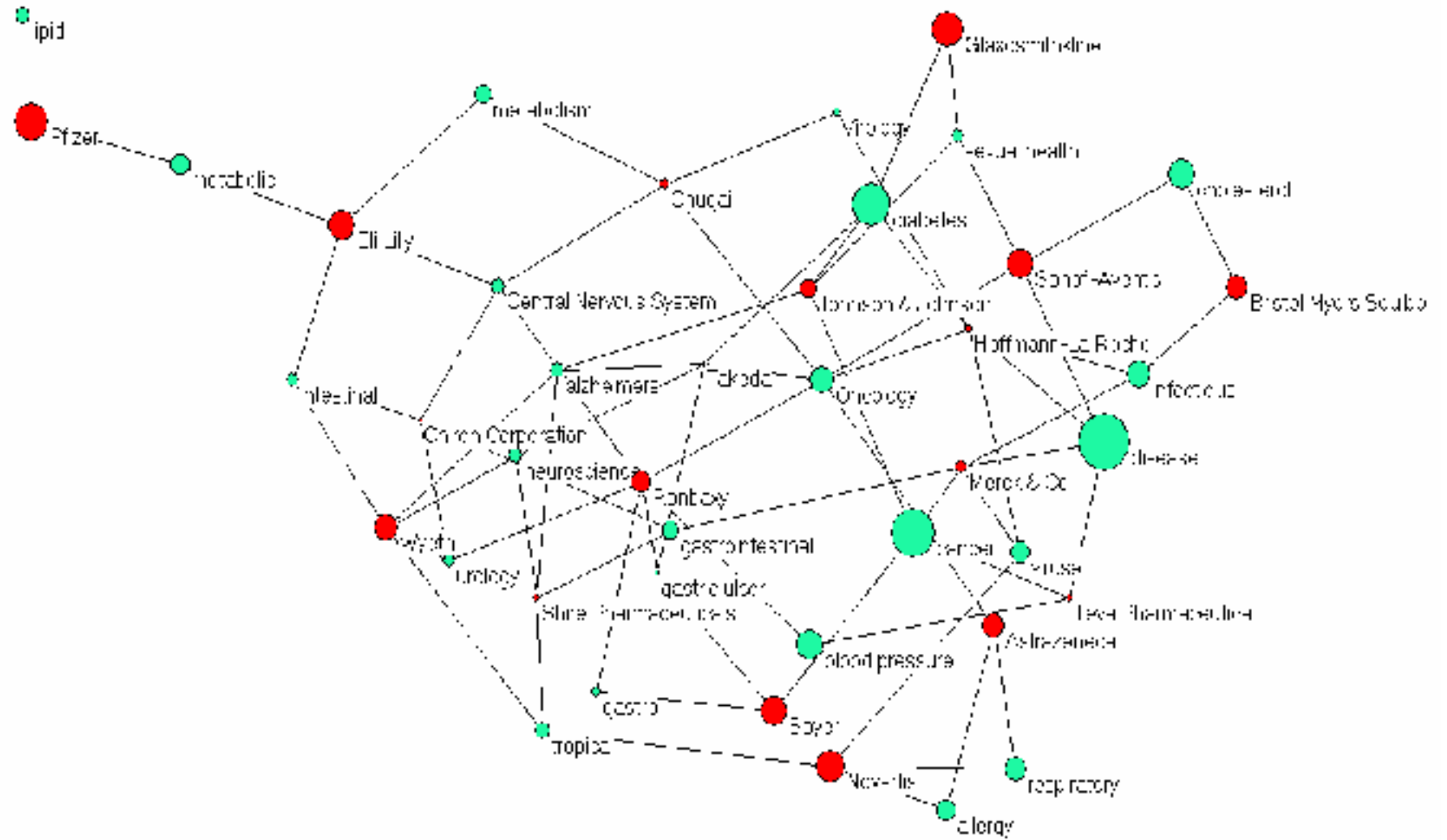
Net2.3a Companies vs. key words in block D. DISEASE (>10 ties absolute value)



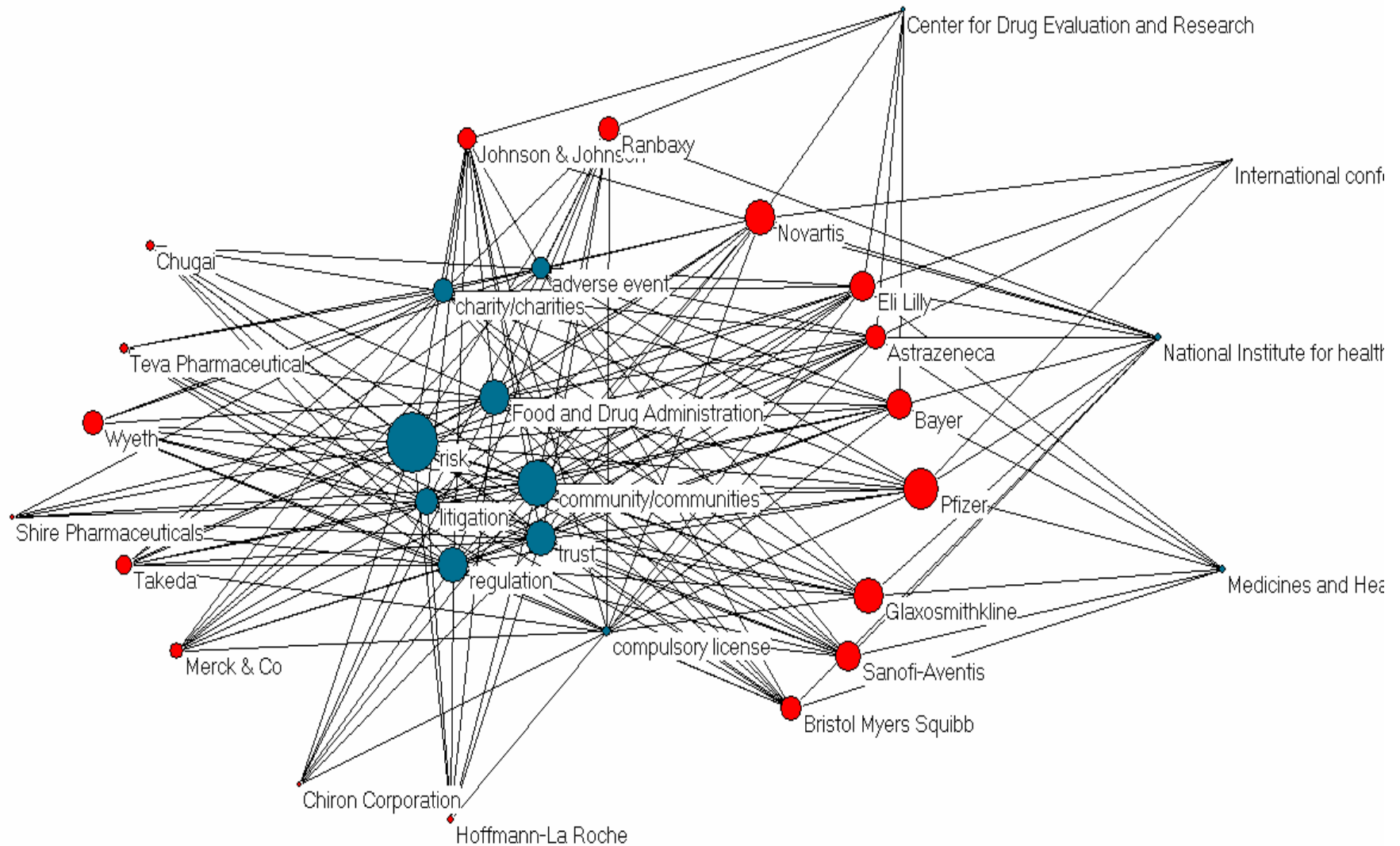
Net2.3b Companies vs. key words in block D. DISEASE (normalised value)



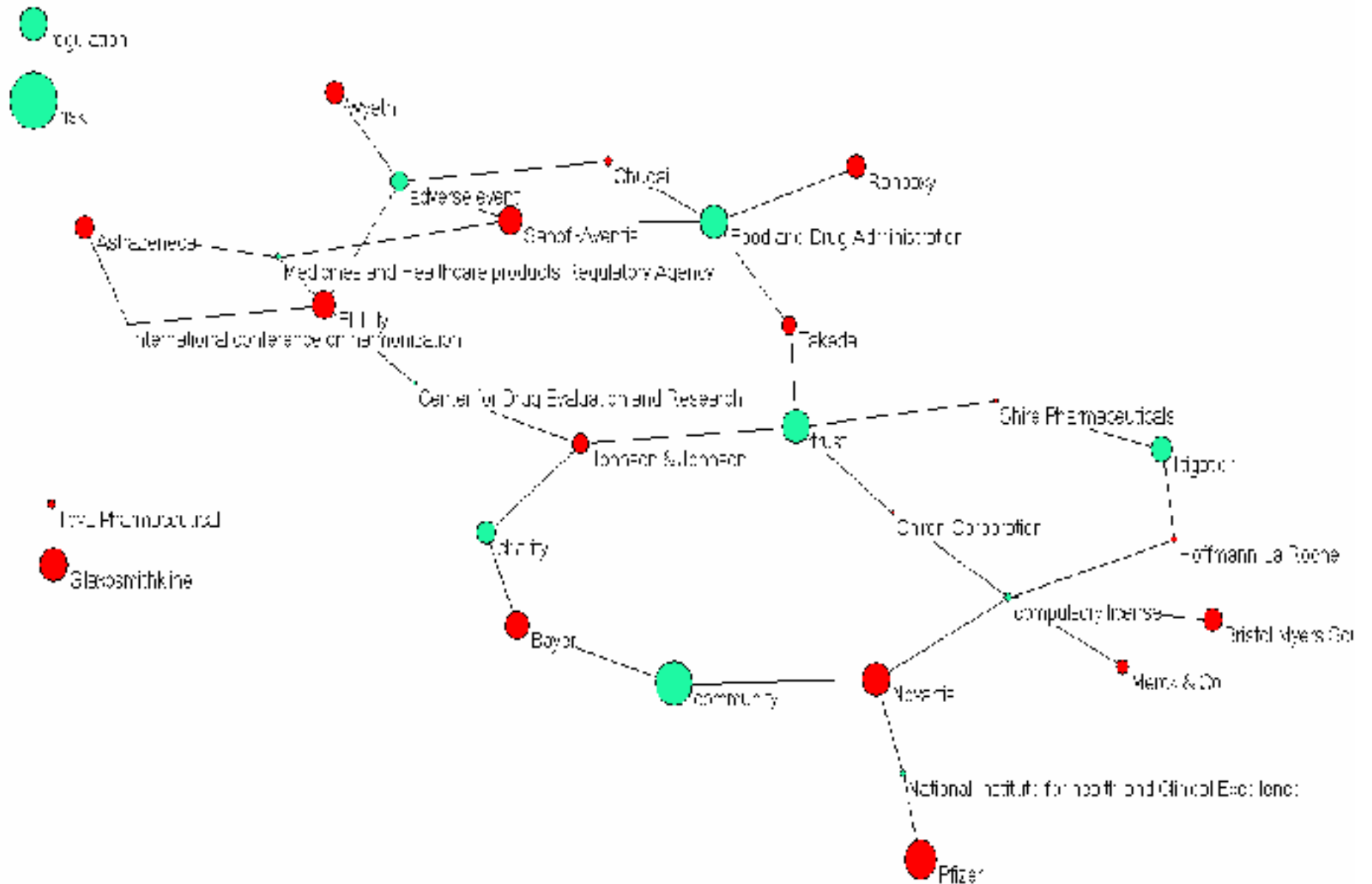
Net2.3c Companies vs. key words in block D. DISEASE (normalised value)



Net2.4a Companies vs. key words in block E. REGULATION (all ties, absolute value)



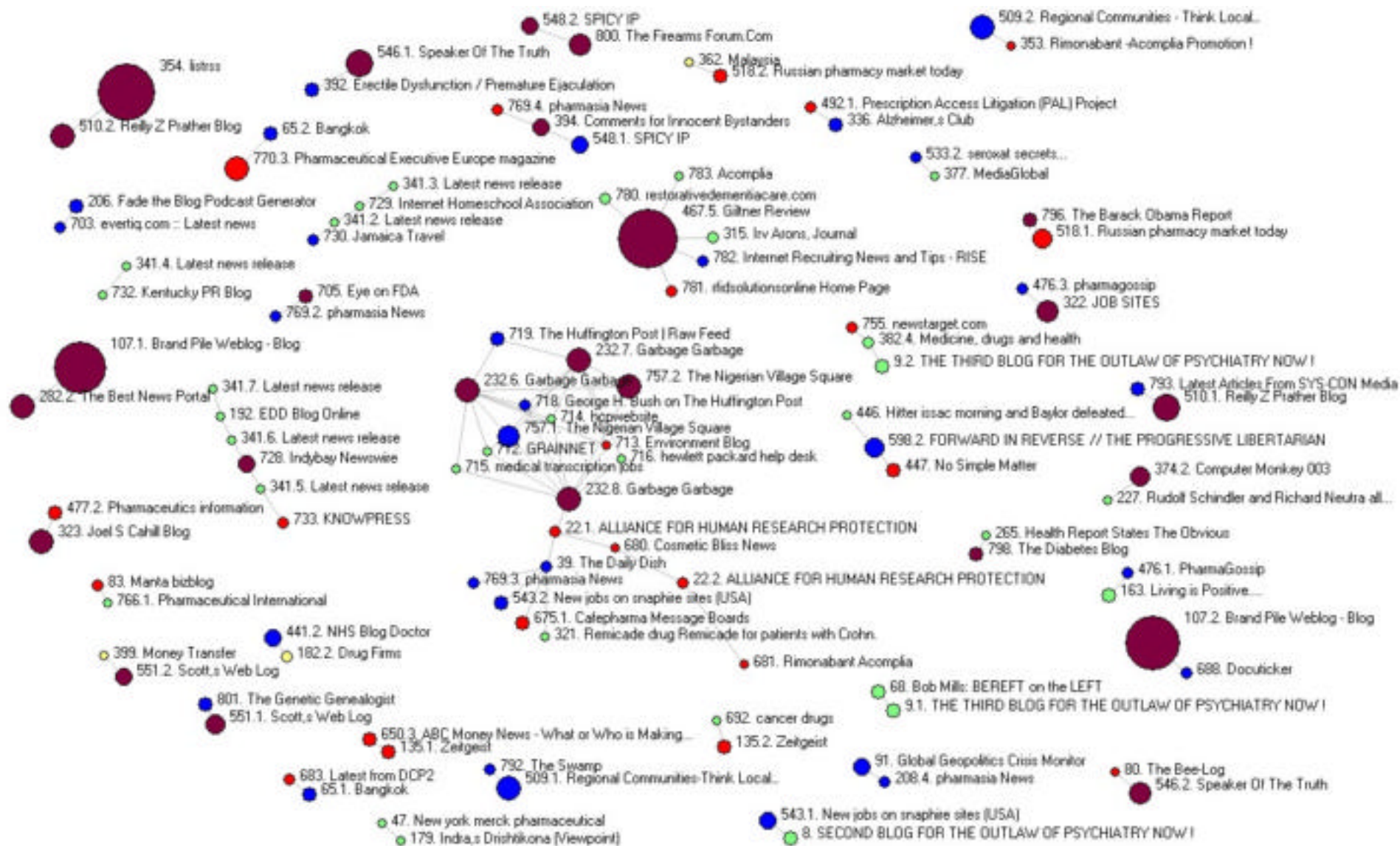
Net2.4b Companies vs. key words in block E. REGULATION (normalised value)



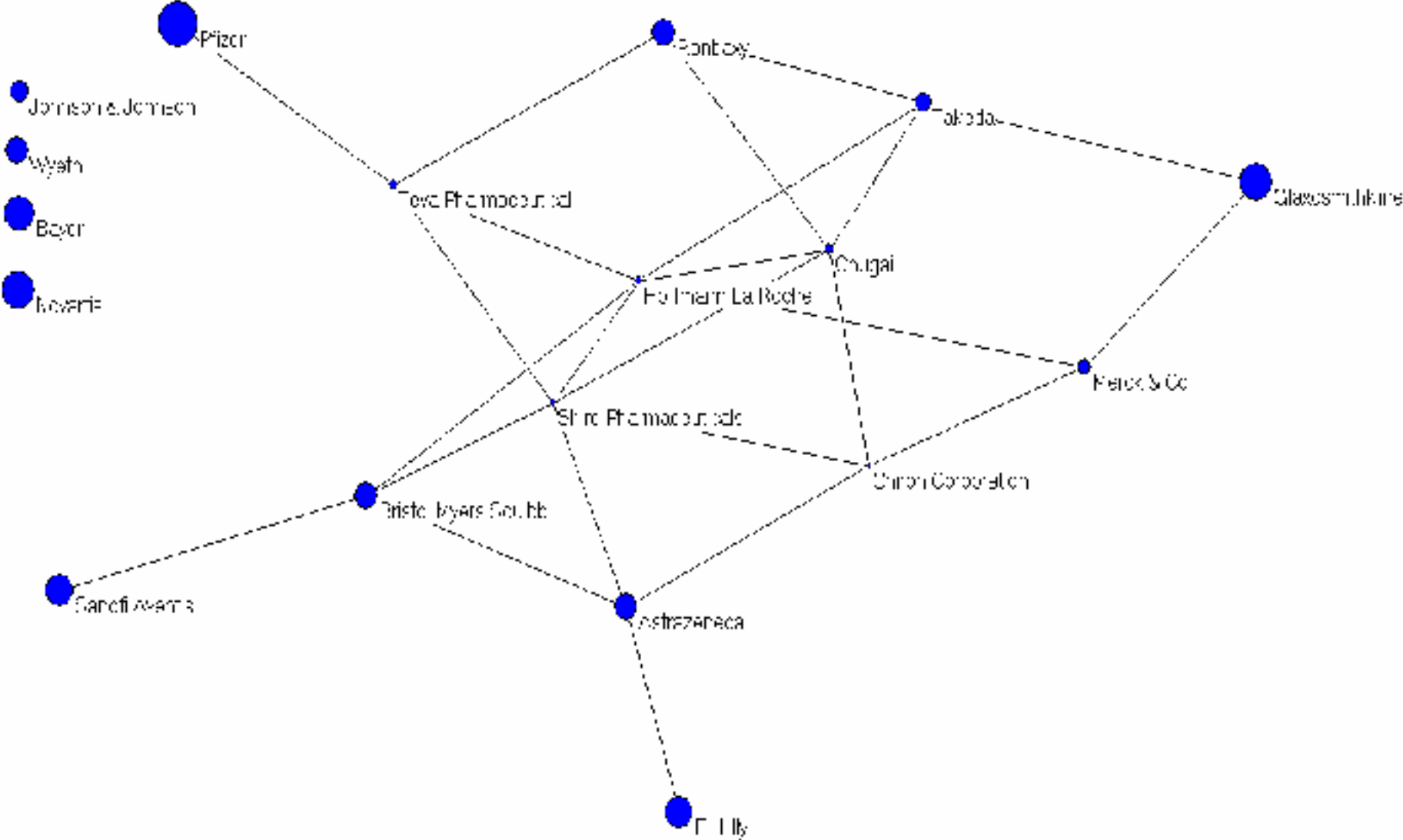
Net 3. 1 Ties Between Page URLs based of internal links – node-size is equivalent to the size of the blog (KB)



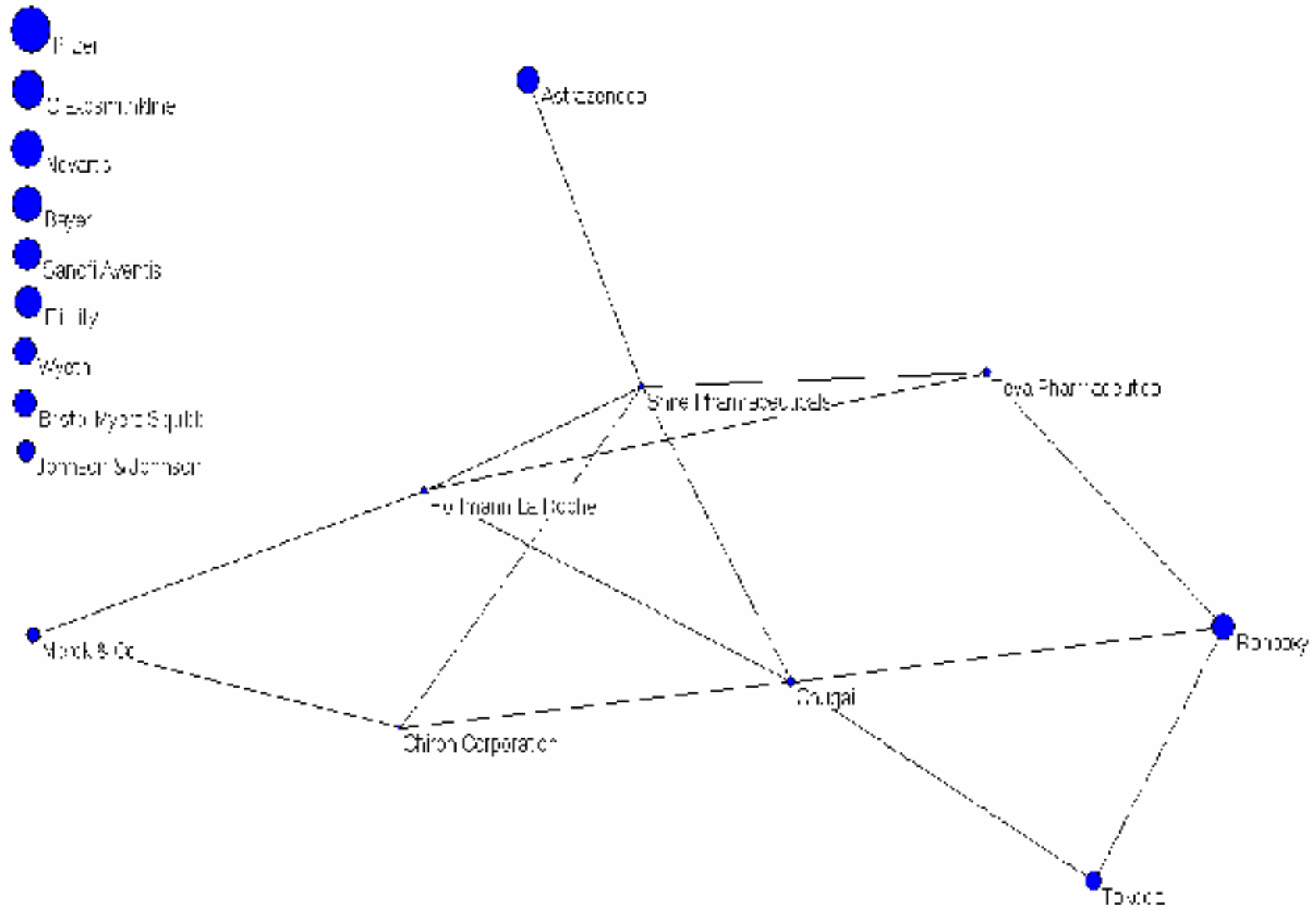
Net3. 2 Ties Between Page URLs based of internal links - node size is equivalent to the size of the blog (KB); colour corresponds with number of external links



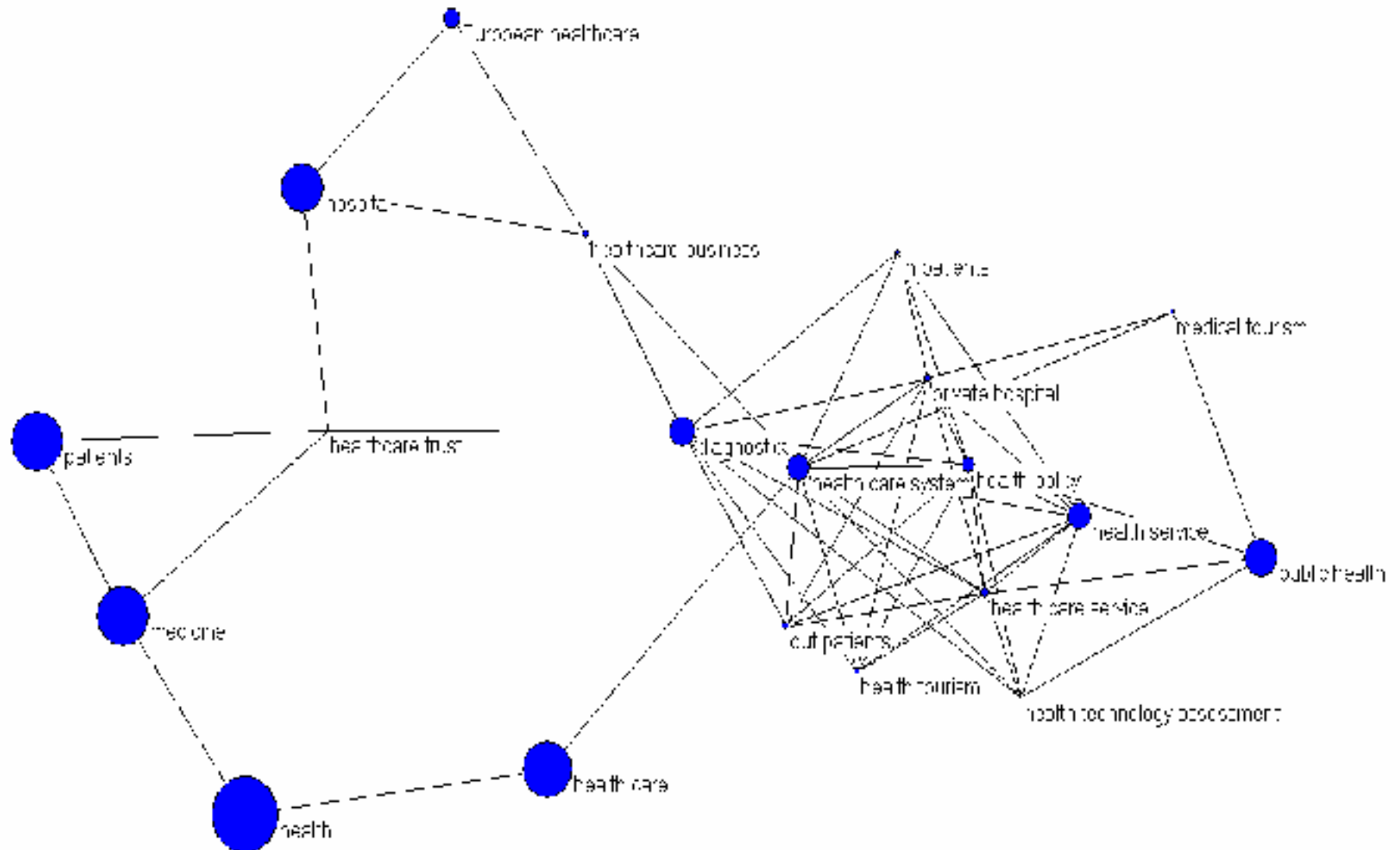
Net 4.1 Co-occurrence of pharmaceuticals companies ($X^2 > 0$)



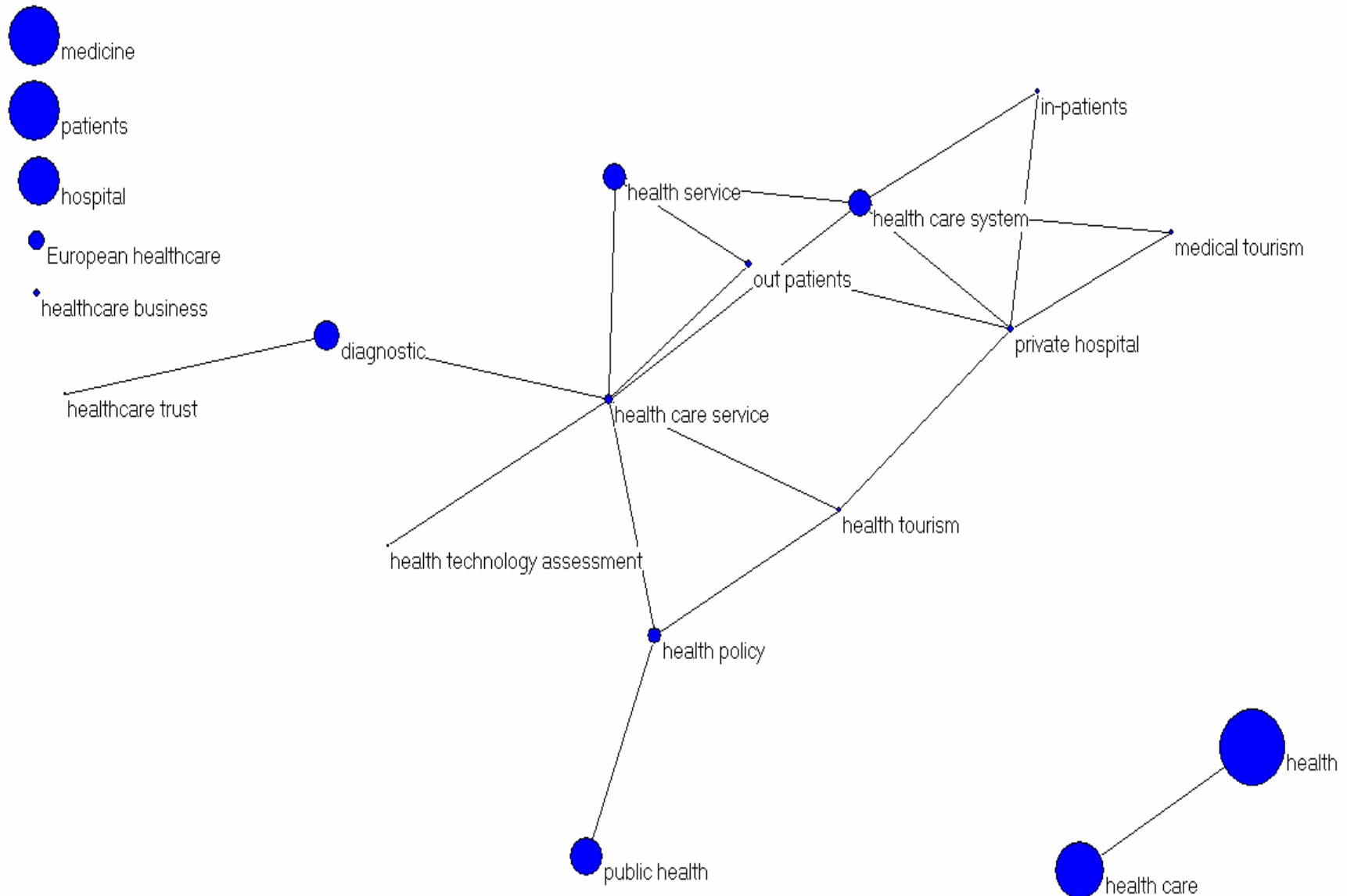
Net 4.1b Co-occurrence of pharmaceuticals companies ($X^2 > 0,3$)



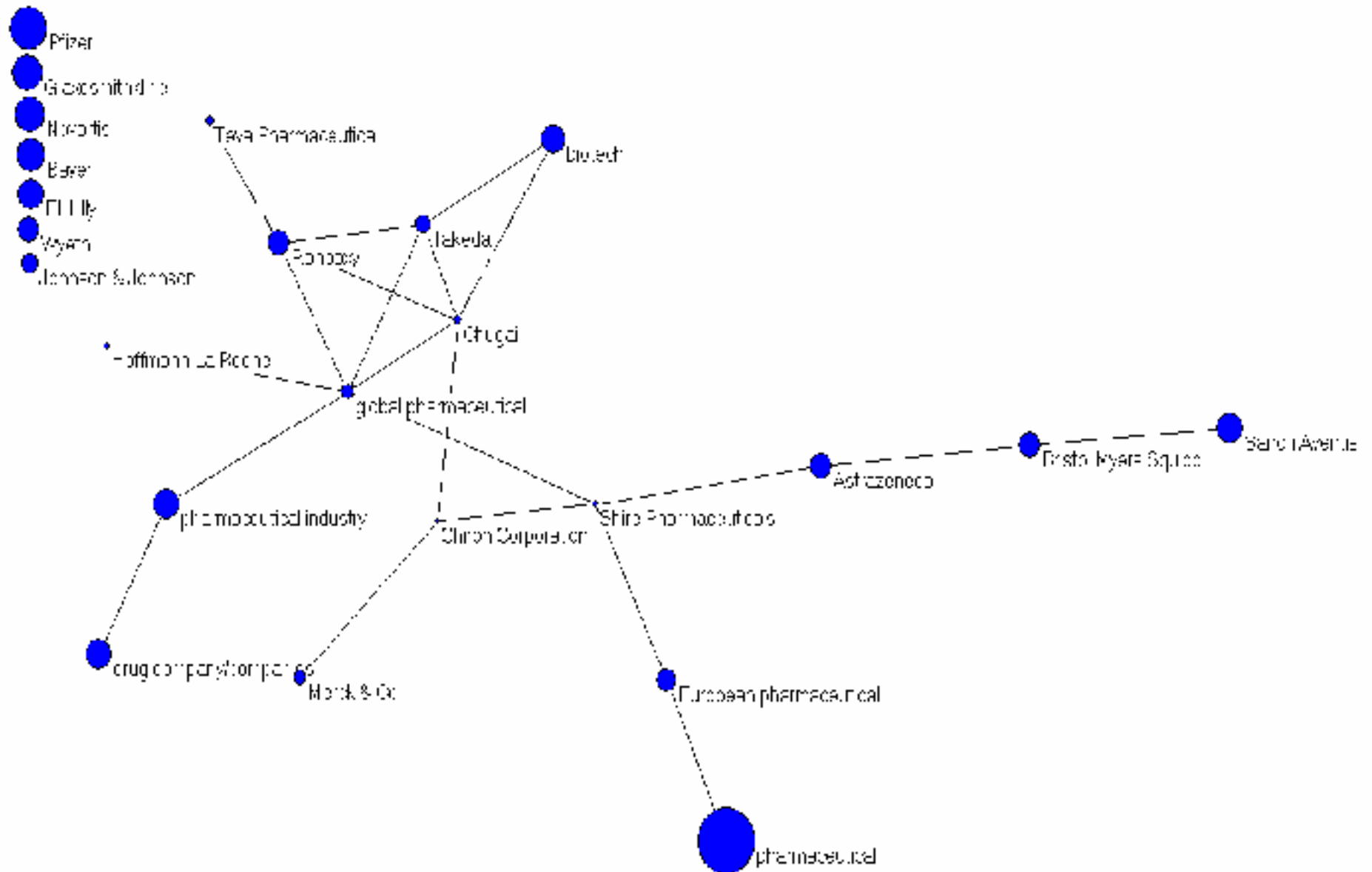
Net 4.2a Co-occurrence of key word in block A. HEALTH ($X^2 > 0$)



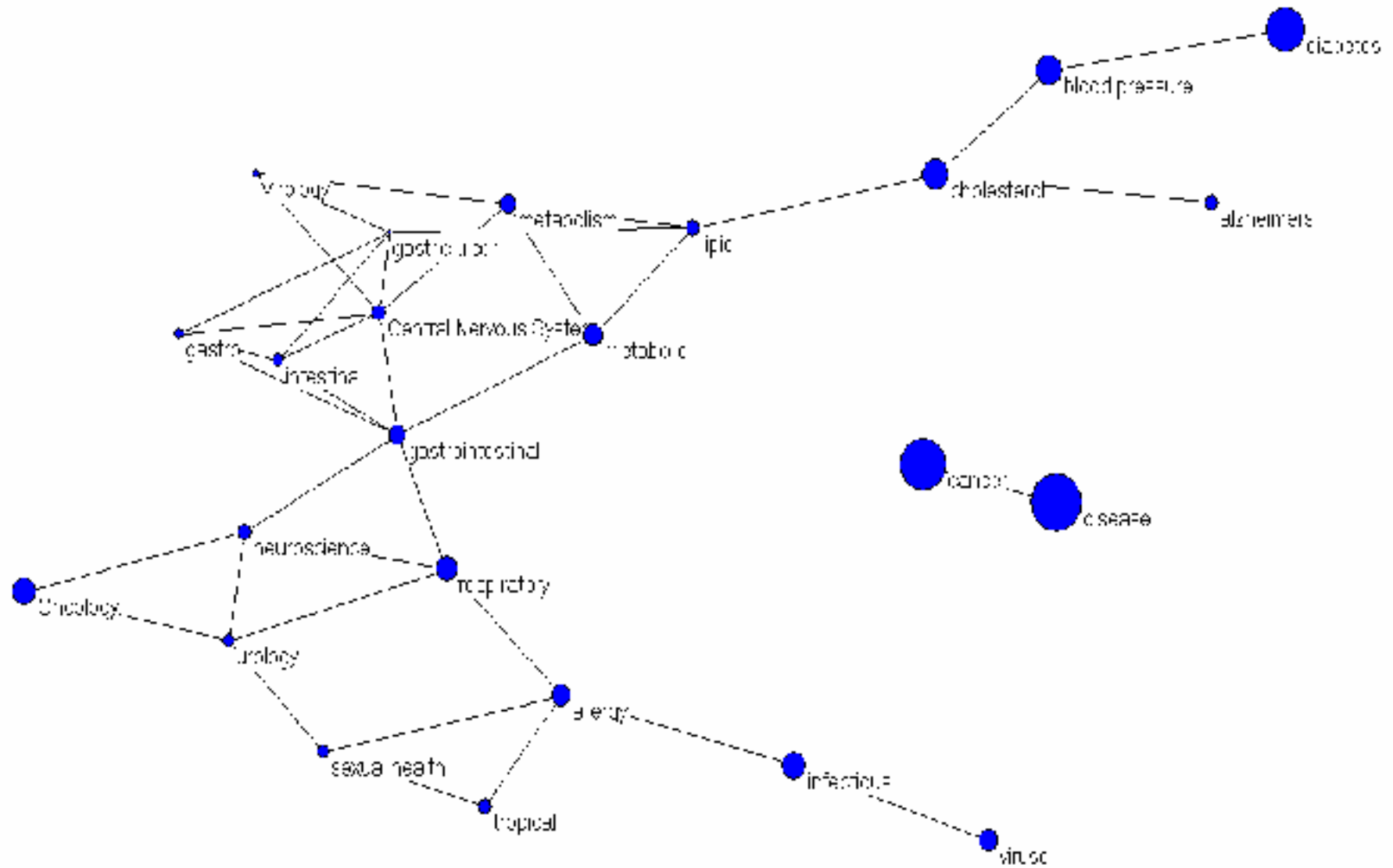
Net 4.2b Co-occurrence of key word in block A. HEALTH ($X^2 > 1$)



Net 4.3b Co-occurrence of key word in block C. INDUSTRY ($X^2 > 1$)



Net 4.4b Co-occurrence of key word in block D. DISEASE (X²>1)



Recommendations for Future Research

- Regular mapping of the blog-space in order to track major shifts in public opinion
- Monitoring the evolution of specific blogs
- In-depth blog-text analysis to reveal the transfer of values and ideas and the emergence of new ones
- A repetition of our search strategy is recommended at short intervals
- Recommended representative research of the individual semantic blocks (DRUGS, DISEASE, INDUSTRY, and INSTITUTIONS)
- Inter-firm associations and competition strategies
- Unique blog ranking in specific semantic fields.